

THE MEMPHIS

PERSPECTIVE

September 2013 Edition



JOHN BIGHAM, AIA RRC CCS

2013 Recipient of the

Donald W. Manley Award

CONGRATULATIONS!

CSI Memphis September Meeting ~ August CSI Meeting
Memphis Historical Highlights ~ Awards and Honors by Sheldon Wolf
Construct 2013 ~ Construction Contract Administration Series

www.CSIMEMPHIS.ORG

110 South Union Street, Suite 100
Alexandria, VA 22314
www.csinet.org

Founded in 1948, the Construction Specifications Institute is a not-for-profit technical organization dedicated to the advancement of construction technology through communication, research, education and service. CSI serves the interests of architects, engineers, specifiers, interior designers, contractors, product manufacturers and others in the construction industry.

Membership

Architects, engineers, contractors, and manufacturers—14,000 members strong—are in touch with one another through their Construction Specifications Institute membership. CSI provides contacts in the construction industry as well as provides you up-to-date information to help you do your job efficiently and effectively. Yearly Institute membership fee is \$240 plus \$40 Memphis Chapter fee = \$280; Institute membership fee for an Emerging Professional is \$115 plus \$40 Memphis Chapter fee = \$155.00; and Institute membership fee for students is \$27 plus \$10 Memphis Chapter = \$37.

Contact: Michael Cardone michael.cardone@comcast.net
(731)-460-0327

Tabletop Displays at Monthly Meetings

At each monthly meeting, the Chapter encourages all members to provide a table display of their product and/or services for inspection and education of those attending the meeting. After the meal and prior to the program, the displayer will be given five minutes to address the group. The table display is also encouraged to be represented during the social hour and after the program for any questions by the attendees. The presentation fee for this time is \$25.00.

Table Top Info. - **Robert B. Valentine**
rvalentine@tnemec.com
901/754-4445

The Memphis PerSPECTive Information

The Memphis PerSPECTive is published ten times a year by the Memphis Chapter of the Construction Specifications Institute. Appearance of products or services, name or editorial copy does not constitute an endorsement by the Memphis Chapter of CSI nor any of its members.

Circulation of *The Memphis PerSPECTive* includes over 500 people consisting of members of the Memphis Chapter of CSI, members of the Memphis AIA Chapter, CSI Regional editors, the CSI Institute and other interested persons nationwide. To be included on future mailings, forward your name, mailing address, and e-mail address to the following address:

The Memphis PerSPECTive
P.O. Box 172349
Memphis, TN 38187-2349

You may also access a complimentary copy of *The Memphis PerSPECTive* online at www.csimemphis.org.

SUBMITTING ARTICLES

Readers are encouraged to submit articles of interest within the construction industry for publishing. Articles on individual projects whether currently in design, under construction, or recently completed are encouraged.

Any article and its related images must be submitted **before the 20th of the month preceding publication** in order to meet production deadlines. Any printed articles, photos or program inserts should be forwarded to:

The Memphis Perspective
Attn: Ron Roberts
1758 N. Reid Hooker
Eads, TN 38028
ronr5929@yahoo.com

Articles and images should be submitted in electronic format via digital media or email. Microsoft Word documents are strongly preferred for articles, minus tabs and any other formatting. All images must include a date and caption. If printed photographs are submitted, please include SASE

MAGAZINE ADVERTISING

The advertising rates for 10 issues of *The Memphis PerSPECTive* in printed version and as published on the CSI Memphis Chapter website (www.csimemphis.org) are as follows:

	<u>5 Issues</u>	<u>10 Issues</u>
One-Eighth Page	\$125	\$215
One-Fourth Page	\$245	\$430
One-Third Page	\$330	\$575
One-Half Page	\$490	\$860
Full Page	\$900	\$1,600

Get your company's name in front of a variety of industry professionals—check out our magazine's circulation.

Advertising Info. Contact - Jay Sweeney (901) 260-9670
Email: jsweeney@brg3s.com

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CSI MEMPHIS SEPTEMBER CHAPTER MTG.

“Outdoor Lighting”

Presented By: Paul Ross with Spectrum Lighting

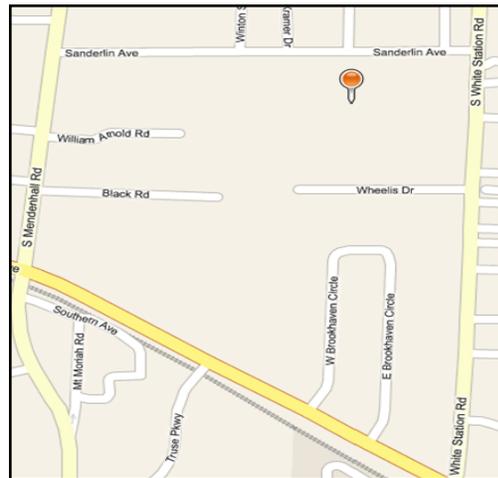
THURSDAY SEPTEMBER 19, 2013

5:30 Social Hour, 6:00 Dinner, 7:00 Program

The Racquet Club; 5111 Sanderlin Ave.

\$25.00 for members and non-members;

\$12.50 for students (non-shows will be billed).



For reservations, contact Pam Davidson at 901-264-4671 or via email at

pdavidson@allenhoshall.com.

Reservations may also be made on-line at www.csimemphis.org, using PayPal

GO TO

csimemphis.org

Everything you need to know about CSI Memphis and more.

Schedule at a Glance:

September 2013

<u>Sept. 16</u>	Board Meeting Alen Hoshell 5:30—7:00 pm
<u>Sept. 19</u>	CSI Memphis Chapter Meeting 5:30 Social 6:00 Dinner 7:00 Program

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16 CSI	17	18	19 CSI	20	21
22	23	24	25	26	27	28
29	30					



Michael Cardone
CSI Memphis
Chapter President

As everyone knows who attended last month's meeting, the presentation by Uniflex Roofing Coatings was a most informative program. John Hill gave us various alternative options on extend the life of a roof and the availability of these products on the market.

The upcoming program as tentatively scheduled will be provided by Spectrum Lighting and Bradley Eison with the table top presentation by Spectrum Lighting as well. I look forward to hearing about the new innovations in the lighting industry at this month's meeting.

There also will be an official visit by the GSR President Billy Mathis of the Little Rock, AR Chapter at the October 17th meeting. Everyone please take the time to support our organization and attend the October Meeting. There will be a field trip to National Guard Products in November, which will coincide with a 50/50 membership drive that month. Please invite a colleague to this trip.

I still have about a dozen awards from the awards banquet and will be sending out another list of names. Some that come to mind are Lisa Crewe, Scott Guidry and Dusting Collins, Mike LaMountain, Jon Schrack, Randall Haynes, Ron Spurlin and Gary Cofer. Please get in touch with me so that you can get your award.

Anyone willing to give a short program on their industry, function within their firm or product that is available for application within projects, please contact Jeremy Dollar at (931) 993-8890 or jsdollar@memphis.edu. We are looking for short presentations for the upcoming fall semester at our UOM Affiliate Student Chapter of CSI. We need more volunteers to work with the students so that they have a better understanding of our organization and profession. Jeremy and I are working on a schedule and possible topics to be presented.

Revised name badges will be available at this month's meeting compliments of Pam Davidson and her staff. They will have a somewhat different appearance so they will conform to the new institute logo.

On a separate note, college football is here once again so don't trade CSI for your favorite college team. Remember to support our organization and attend the monthly meetings.

Michael Cardone, CSI
President

NOTICE

CONSTRUCT 2013
September 24-27, 2013
Music City Center, Nashville
www.constructshow.com

NOTICE

CONSTRUCT is your most cost effective strategy for combining educational opportunities with practical, real-world, product and service solutions for your business success. This event is dedicated to the institutional, industrial and commercial building industry. If you design, build, specify, engineer, renovate or operate in the built environment, this is your event.

CONSTRUCT offers a relevant, accredited education program, an expansive exhibit hall floor filled with the latest services, products and technologies, as well as a myriad of networking opportunities. In conjunction with the CSI Annual Convention, the event is coupled with technical tours, activities and special vents.

CONSTRUCT is the only dedicated national event specifically designed to provide the commercial building team real-world, practical product and education solutions.

PLAN NOW TO ATTEND this power-packed event that has been designed for you, the architect, specified, engineer and the commercial building team.

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architecture@memphis.edu
901.678.ARCH

404 Jones Hall
The University of Memphis, Memphis,
TN 38152

Student + Faculty Awards

2013 Design Excellence Awards

Summer Camp

New Student Orientation

Student Policies Manual

Program Overview Slide Show

TERRA Information

Accreditation Information

SPECIFIER SKILLS

- Know construction materials, systems, & methods
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- Good research methods
- Computer skills
- Understand construction law
- Understand codes & ordinances
- Know insurance & bonds
- Understand QA & QC



The August meeting program was “Reflective Roofing Coatings & Applications in Green Roofing” presented By: John T Hull of Uniflex/Sherwin-Williams. John T. is responsible for sales, system development, field technical support and training for all roof coatings and fluid applied roof systems manufactured by Sherwin-Williams worldwide. John T. has been with Uniflex and S-W since 2009. Prior to that he owned and operated a commercial and residential roofing company with multiple branches in 8 states. As a roofing contractor his company was a leader in the use of roof coatings and fluid applied built in place membranes as a alternative to traditional single ply membranes. He has been actively involved in the sale, system design, project management, quality inspections, and application of roof coatings system on many high profile public, and private projects including airports, universities, courthouses, historic French Quarter buildings, hospitals, and even a couple of NFL stadiums. John T. has developed, field tested, and validated numerous products and systems in the Uniflex portfolio offered today. His combined technical and field sales experience allow him to offer a well rounded and real world presentation of the positives and negatives of roof coatings and fluid applied roof systems.

The Table Top was presented by Bob Smith of Sherwin-Williams



John Hill With Furhter Explanation on Types of Roof Coatings



John Hill Explains the Roofing Industry Initiatives



John T Hill of Uniflex Talking on Types of Roof Coatings



Julie Varnado, Dennis Elrod, Tommy Smith & Valli Wiggins Soaking up the Program



Richard Hill, Frank Guldner, BJ Brillard & Wally Listening & Discussing the Program



Ronnie Bonner, Gary Copeland, Mike Hughes, Tom Mason & Mike Zielinski Listen Intently

“Outdoor Lighting”

Presented By: Paul Ross with Spectrum Lighting

The Racquet Club 5111 Sanderlin Ave.

Greetings and registration at 5:30 PM.

Dinner will be served at 6:00 PM

The program will start promptly at 7:00 PM with a bar available on a cash basis only.

Members & Guest \$25

CSI affiliated students (U of M or ITT Tech) to receive half price (\$12.50)

PayPal can be used for this event. PayPal check out can be found on our website
www.csimemphis.org

Please make reservations with Pam Davidson by email: pdavidson@allenhoshall.com
or call at (901) 261-4671.

Cut-off date is **September 17th** at 4 PM.

No Shows With Reservations Will Be Billed

For additional information go to the Chapter website www.csimemphis.org

Table Top is presented by Bradley Eison with Spectrum Lighting

“Please send a copy of this announcement to all possible guests, co-workers, vendors, etc. that you think may have interest in the CSI Dinner program.”

Remember to wear your CSI lapel pins!

Dear Ladies and Gentlemen:

It's that time of year again! Time to officially kick off the Dempsie B. Morrison Scholarship Fund campaign for 2014-2015.

The Memphis Chapter CSI honors the memory of Dempsie B. Morrison, Jr., FCSI by giving this valuable scholarship to talented Architectural students at the University of Memphis.

The contributions collected by the Memphis Chapter CSI are matched by the University of Memphis, allowing two Architectural students each year to receive this beneficial scholarship. Your continued support is very important to the Scholarship Fund as the cost of tuition at the University of Memphis continues to increase every year.

The 2014-2015 Contribution Form lists the current levels of participation. Please take a moment to look at the levels of participation. Your contribution is deductible with the IRS.

Please send your check payable to Dempsie B. Morrison Scholarship Fund, Inc. and completed 2014-2015 Contribution Form to:

Farrell-Calhoun Paint
Attn: Julie Varnado
221 E. Carolina Ave.
Memphis, TN 38126

Your generosity is greatly appreciated. Thank you for your continued support!!

Sincerely,

Julie Varnado
Scholarship Chair

CSI ACADEMIES

MARCH 27-29 2014 INDIANAPOLIS

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Dempsie B. Morrison Scholarship Fund, Inc.

MEMPHIS CHAPTER OF CSI



Dempsie B. Morrison, Jr., FCSI, was a practicing architect and teacher of architectural technology and specification writing at State Technical Institute in Memphis, Tennessee (now Southwest Tennessee Community College) and additionally, he practiced as a specifications consultant. He was active in the Memphis Chapter of CSI, serving as Chapter President in 1962, followed by his service as editor of the newsletter, and he chaired numerous committees. He served the Region (Region 5 as it was known) for three years as Director, followed by two terms as Institute Vice President.

His untimely death in an accident provided valid reason for the Memphis Chapter to create the Dempsie B. Morrison Scholarship in his memory. An agreement with Memphis State University (now University of Memphis) providing up to one full year's tuition matched by the University was signed by the Chapter and the University in December 1979.

The Vision of the Memphis Chapter founders of the Dempsie B. Morrison Fund was to create a fund through contributions, which would grow large enough to support the provision of a perpetual annual awarding of a scholarship, paid solely by the interest from the fund, leaving the principal intact. Growth in the principal by contributions might generate interest which would result in additional scholarship awards in the future. The scholarship awards sent to the University would be paid from current year receipts (the general fund) until such time as the fund reaches an amount large enough to create earned interest sufficient to pay for the annual scholarship. This interim funding is intended to permit our continued awarding of scholarships in years when scholarship receipts are not sufficient to pay for the scholarship.

The Support, by the Memphis Chapter, of the Dempsie B. Morrison Scholarship Fund has included two sponsorships per meeting, individual and corporate contributions (large and small), interest earned on the scholarship deposits, and funds from Chapter surplus rollovers in years when income exceeded expenses.

The Scholarship Fund is managed by the Dempsie B. Morrison Scholarship Fund, Inc., which is 5-member board charged with investing the funds in a fiscally responsible manner to avoid loss, yet earning as much interest as possible in pursuit of the Memphis Chapter vision that might support a full scholarship through fund earnings. Funds will consist of investment Certificates of Deposit and a bank savings account. Accumulations of funds are from interest earned and from private contributions from individuals and companies.

Funds dedicated to the Memphis Chapter vision for the Dempsie B. Morrison Scholarship Fund are not available for other Chapter uses. The balance has grown through contributions of many; however it has not yet reached its goal of the fund interest paying for the annual scholarship award.

Focus on the Vision by members and the Board of Directors of the Memphis Chapter is crucial for the continued growth of the Dempsie B. Morrison fund toward its goal and for the continued payment of annual scholarship awards from the general fund until it is reached.

DEMPsie B. MORRISON SCHOLARSHIP FOUNDATION 2013-2014

DIAMOND

Dillard Door & Security
Farrell-Calhoun Paint

GOLD

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Delta Door & Hardware
Fleming /Associates/Architects
Gary and Grace Copeland
James and Carol Neison
MSCO
National Guard Products
Robert F. Henry Tile Company
Ron and Ruth Roberts
The Crump Firm

SILVER

Allen & Hoshall
Dexter Varnell
John and Shirley Bigham
Ken and Lana Malone
Thomas and Sue Mason

OTHER

Jay Sweeney
Mikal Stevenson
William Ferguson

MEMORIALS

Cliff Watson by Byron Graves
Dempsie B. Morrison by Emilie Morrison Ward
Pat Moran by Julie Varnado
Ruth Roberts by John Bigham and Julie Varnado

2013-2014 University of Memphis Scholarship Recipients



George W. Burns, CPBD

George W. Burns CPBD is 46 years old, and is from Memphis TN. He has been practicing as a Certified Professional Building Designer since 1993. He currently serves on the Somerville Planning Commission. He is married to Bett Burns LPTA, a licensed Physical Therapist Assistant, and has three children - Grace (14), Kayla (18), and Ian (21). Ian is a senior at the University of Memphis, and is majoring in Computer Science. Kayla is an incoming freshman at the University of Memphis, and is majoring in Biology. George and his family currently reside in Somerville TN, where his daughter Grace attends Fayette Academy. George's greatest professional desire is to become an architect, practice in Somerville TN, and serve Fayette County and the surrounding area.



Jeremy S. Dollar

Jeremy Dollar is a fourth year architecture student at The University of Memphis and works for Bounds and Gillespie Architects in Memphis, Tennessee. Jeremy is a native of Lincoln County, Tennessee where he grew up working on a farm, playing baseball and football, and often lending his hand to others in his community. Following his undergraduate degree, Jeremy plans to pursue a Master of Architecture, become a licensed architect, and one day open his own firm. Jeremy is currently the CSI Student Affiliate chapter President and is working with a great team of officers to better the chapter for The University of Memphis.

September, 1966*: The September Chapter meeting was an "Orientation Program for 1966-1967" conducted by a panel, consisting of **Don Manley**, President; **Don Smith**, Technical Director; **Jack McFarland**, Past President and **Ted Keyes**, Program Moderator. The September Board meeting voted to allocate the income from the "Bulletin" ads, less the cost of printing, to a Institute Convention Delegate Fund". *Editor's Note: What did this amount to? Well each eight page (four pages –two sides) newsletter contained thirty (30) business card ads!!* The Chapter is attempting to put together a "Chapter Roster" which will identify each industry member and the Spec Section(s) to which his product or service applies.

September, 1973: This issue dealt almost exclusively on Division One, General Requirements, of the 1963 CSI Format. President, **Raymond Scott**, reported on the Region 5 (Gulf States Region) meeting in Huntsville, Alabama on Saturday, August 25th, to which six officers from the Memphis Chapter attended. The regular September meeting, held on Thursday, 9/20, at the Holiday Inn Central, Union at McLean, was entitled "Paint-On Fire Protection for Structural Steel". The program will attempt to clarify building codes and fire insurance requirements for both flame spread and fire endurance. A live fire demonstration will follow the program with the guest appearance of the Memphis Fire Department if required!

September, 1983: (Part of this was presented in the 8/2013 issue as the 1983 magazine included both August and September) The regular September meeting was held on 9/15 at Anderton's Restaurant on Madison. The program, "Modes of Specifying", included presentations by **Norman Newman**, **Ben Waller**, **Howard Hayslip**, **Doug Brewer** and **Dan Brewer**. The issue included, of all things, "A Lament for the Passing of the Slide Rule". It's now gone

the way of hoola hoops. A \$6.98 calculator can do more than this once necessary and important tool for engineers. K & E stopped the manufacture of this device in the mid-seventies.

September, 1993: Advertising rates for ten issues of the "PerSPEctive" were as follows: Business Card size: \$150.00; ¼ Page ad: \$375.00; 1/3 Page ad: \$500.00; ½ Page ad: \$750.00 and a full page ad was \$1,500.00. (*Editor's Note: Compared with the current 2013 ad rates, it hasn't changed much.*) It was noted by the Memphis and Shelby County Office of Planning and Development that they had just hired a new "Building Plans Examiner". **Mr. John Walpole**. (*Editor's Note: As many of you know, Mr. Walpole is still out there – he's now head of that department.*) At the September Board meeting, held at George and David's Restaurant, after a motion was made and passed, Treasurer **Charles Cooper** handed over the Treasurer's job to **Shirley Clark**.

September, 2003: President, **Scott Guidry**, reported on the August, 2003, Gulf States Region Leadership Conference held in New Orleans. The student chapter president, **Sanjay Patel**, reported on the same event, citing the fact that eight CSI student members from the U of M were in attendance. This issue also included a report on the regular August Chapter meeting, which subject, "Joint Design", was presented by Mr. **Dale Smart** of the Tremco Company. This meeting was very well attended, a "full house". A great report was presented by **Thomas Mayberry** on the 2013 Golf Tournament held at the Olive Branch Country Club. This year's tournament was an outstanding success with 26 hole sponsors and twenty teams.

Ron Roberts CSI-Memphis Chapter Historian

FOR GULF STATES REGION INFORMATION

GO TO

<http://gulfstates.csinet.org/>

Each year, most organizations set aside one day to acknowledge the efforts of their members, and to honor those who have made significant contributions. CSI is no exception; we have award ceremonies at chapter, region, and Institute levels. The crowning moments take place at the annual convention, where Institute awards are presented, where we honor those selected for Distinguished Membership, and where we honor those who have been elevated to Fellowship. While the criteria for most awards are fairly straightforward and easy to understand, there is a mystique surrounding Fellowship; but more on that later.

I suspect many members don't give these affairs much thought, unless they are nominees, but it's worth taking a few moments to consider what awards and honors signify. To be meaningful, an award must be earned, and it must represent something important.

Contributions must be acknowledged

Acknowledgement of effort and contribution is always important, perhaps more so in a volunteer organization. In the business world, success and achievement are rewarded by increased salary, bonuses, and other perquisites; the commonly accepted, though often inaccurate, measure of one's value is the paycheck. The more important you are perceived to be, the more you make. Honors and recognition may be important in business, but rarely do they take precedence over money.

In the world of professional organizations, there may be an occasional cash reward, but in most cases, outstanding work is recognized by an award or honor, often accompanied by a plaque or other object of little intrinsic value, presented at a ceremony attended by the recipient's peers.

The value of any award depends on a number of things: the requirements that must be met, the uniqueness of the award, the total number of awards presented, the importance of the organization making the award, and so on. Even though a plaque in itself isn't worth much, what it represents can mean a great deal to the recipient, the organization, or a larger community.

There is no doubt that we must recognize effort and contributions, but for that recognition to have meaning, differentiation is necessary. If awards are to have value, they must reflect the degree of effort they represent. Is sitting at a registration table equivalent to creating a new education program? Is merely holding an office and voting at board meetings equivalent to demonstrating leadership while in the same office? All of these things deserve recognition, but that recognition should reflect the effort involved. The logical result is a hierarchy of awards, ranging from a simple "Thank you!" to honors that are intended to acknowledge achievements that are "above and beyond."

Always say "Thank you!"

Work of short duration should be acknowledged immediately. A simple "thank you" often is enough, but that is the absolute minimum required. Most people don't expect a plaque for doing small jobs, but they do expect and deserve an expression of thanks. An oral expression of thanks at a chapter meeting is appropriate for the people at the registration table, and certainly for those who organized the current chapter meeting. Some will consider it an anachronism, but I believe a short written thank-you remains appropriate, and may have even more impact in today's world of tweeting and texting.

Formal letters of acknowledgement, on the organization letterhead, should be used for more significant contributions. A copy should be sent to the recipient's employer, especially if the work recognized is related to the recipient's job. This will tell the employer that the employee is respected in the construction industry, and will promote CSI at the same time.

Finally, for the most important awards at each level, plaques or other gifts that can be displayed are appropriate. Using such gifts for all levels of awards reduces their value, and, because volunteers usually keep volunteering and receive more than one award, recipients must decide which ones to display.

I suspect all people enjoy having some visible manifestation of awards, but after receiving a few, they may not have a place for them. I have seen offices with walls full of plaques, but not many; most people choose their favorite few for display and store the rest, eventually throwing them away. Awards committees should look for alternatives to plaques; useful gifts with the organization logo will be appreciated. Shirts, hard hats, hats, key chains, coasters, Matchbox toys, tape measures, levels, business card holders, and other gifts may be more welcome than plaques.

How many awards?

Awards committees are in an awkward position. Understandably, they want to present awards; unfortunately, at least from what I have seen, nominations are rare. Without voluntary suggestions, committees have little choice but to solicit nominations. While there is nothing wrong with that, it's important to *not* present awards just for the sake of presenting awards. Many people do work that goes unrecognized, but it's entirely possible that no one in a given group did anything worthy of note!

Presenting too many awards reduces their value, and the more important the award or honor, the greater the devaluation. I once saw a chapter newsletter with the banner headline, "104 awards presented!" We aren't first-graders; we should understand that if everyone gets a trophy, those trophies mean nothing. I recall a tale about a local police chief, who, after making a presentation, was given the usual plaque. His sotto voce comment: "Just what I need; another sh***y plaque." Of course, the value of such a plaque may depend on how many a person has received, something the awards committee should consider.

Think of it this way: The more awards there are of a given type, the less the value of that award - and the higher the award, the greater the impact.

Next month, we'll look at CSI's highest honors: Distinguished Membership, Honorary Membership, and Fellowship.

If you have comments, please visit my blogs and leave them there!

© 2013, Sheldon Wolfe, RA, FCSI, CCS, CCCA, CSC

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Your Questions for the Day are:

1. RFI response that has contract cost or time impact may take the form of:
 - a. Meeting minutes.
 - b. Notation directly on RFI form.
 - c. Supplemental instructions.
 - d. Proposal request.

AND

2. If the Contractor observes a concealed or changed condition he is required to:
 - a. Make the condition comply with the contract documents.
 - b. Change the contract documents to conform with the actual condition.
 - c. Promptly give formal notice of the condition before the condition is disturbed.
 - d. Ignore the condition.

From the AIA Document A201 - 2007:
ARTICLE 3 CONTRACTOR

(ANSWERS - 1D 2C)

§ 3.7 PERMITS, FEES, NOTICES, AND COMPLIANCE WITH LAWS

§ 3.7.4 Concealed or Unknown Conditions. *If the Contractor encounters conditions at the site that are (1) subsurface or otherwise concealed physical conditions that differ materially from those indicated in the Contract Documents or (2) unknown physical conditions of an unusual nature, that differ materially from those ordinarily found to exist and generally recognized as inherent in construction activities of the character provided for in the Contract Documents, the Contractor shall promptly provide notice to the Owner and the Architect before conditions are disturbed and in no event later than 21 days after first observance of the conditions. The Architect will promptly investigate such conditions and, if the Architect determines that they differ materially and cause an increase or decrease in the Contractor's cost of, or time required for, performance of any part of the Work, will recommend an equitable adjustment in the Contract Sum or Contract Time, or both. If the Architect determines that the conditions at the site are not materially different from those indicated in the Contract Documents and that no change in the terms of the Contract is justified, the Architect shall promptly notify the Owner and Contractor in writing, stating the reasons. If either party disputes the Architect's determination OR RECOMMENDATION, that party may proceed as provided in Article 15.*

Please refer to the CSI's [Project Delivery Practice Guide](#), [Construction Specifications Practice Guide](#) and [Construction Contract Administration Practice Guide](#) for industry standard knowledge, understanding and guidance for the production, use and administration of construction documents...and the source for the information provided here.



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Vice President	Hans Faulhaber	hansfaulhaber@hotmail.com	(901) 326-9937	
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Ass. Secretary	open			
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Asst. Treasurer	Wally Bostelmann	wibost@bellsouth.net	(901) 603-9448	-----
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Student President	Jeremy Dollar	jsdollar@memphis.edu	(931) 993-8890	
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11-14 Industry	Mark Thoss	mthoss@montgomerymartin.com	(901) 374-9400	(901) 374-9402
12-15 Professional	Dennis Elrod	delrod@hgbinc.com	(901) 577-0524	(901) 529-0889
12-15 Professional	Randall Haynes	rhaynescep@gmail.com	(901) 462-4145	(870) 910-5403
13-16 Professional	Juan Sanford	jsanford@lrk.com	(901) 521-1440	(901) 525-2760
13-16 Professional	Richard Hill	richard.hill@nucor.com	(901) 351-9342	
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Awards	Dennis Elrod	delrod@hgbinc.com	(901)577-0524	(901)529-0889
Co-Chair	Open			
Banquet/Christmas	Susan Evans	bryan@solardefensetint.com	(901) 756-9398	(901) 754-9573
Co-Chair	Open			
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Fellowship	Wally Bostelmann	wibost@bellsouth.net	(901) 877-3733	-----
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