

THE MEMPHIS

PERSPECTIVE

April 2013 Edition



**April 18, 2013 Program:
Pre-Engineered Metal Buildings-Advantages/
Disadvantages-Myths/Truths
Panel Discussion**

Product Display Show 2013 Report

CSI Historical Highlights ~ Construction Specification Series

24/7; gone fishing" Article by *Sheldon Wolfe*

www.CSIMEMPHIS.ORG

The CONSTRUCTION SPECIFICATIONS INSTITUTE



110 South Union Street, Suite 100
Alexandria, VA 22314
www.csinet.org

Founded in 1948, the Construction Specifications Institute is a not-for-profit technical organization dedicated to the advancement of construction technology through communication, research, education and service. CSI serves the interests of architects, engineers, specifiers, interior designers, contractors, product manufacturers and others in the construction industry.

Membership

Architects, engineers, contractors, and manufacturers—14,000 members strong—are in touch with one another through their Construction Specifications Institute membership. CSI provides contacts in the construction industry as well as provides you up-to-date information to help you do your job efficiently and effectively. Yearly Institute membership fee is \$240 plus \$40 Memphis Chapter fee = \$280; Institute membership fee for an Emerging Professional is \$115 plus \$40 Memphis Chapter fee = \$155.00; and Institute membership fee for students is \$27 plus \$10 Memphis Chapter = \$37.

Membership Info. - Janya Roland
479-899-7165
janyaroland@yahoo.com

Tabletop Displays at Monthly Meetings

At each monthly meeting, the Chapter encourages all members to provide a table display of their product and/or services for inspection and education of those attending the meeting. After the meal and prior to the program, the displayer will be given five minutes to address the group. The table display is also encouraged to be represented during the social hour and after the program for any questions by the attendees. The presentation fee for this time is \$25.00.

Table Top Info. - Robert B. Valentine
rvalentine@tnemec.com
901/754-4445

The Memphis PerSPECTive Information



The Memphis PerSPECTive is published ten times a year by the Memphis Chapter of the Construction Specifications Institute. Appearance of products or services, name or editorial copy does not constitute an endorsement by the Memphis Chapter of CSI nor any of its members.

Circulation of *The Memphis PerSPECTive* includes over 500 people consisting of members of the Memphis Chapter of CSI, members of the Memphis AIA Chapter, CSI Regional editors, the CSI Institute and other interested persons nationwide. To be included on future mailings, forward your name, mailing address, and e-mail address to the following address:

The Memphis PerSPECTive
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Memphis, TN 38187-2349

You may also access a complimentary copy of *The Memphis PerSPECTive* online at www.csimemphis.org.

SUBMITTING ARTICLES

Readers are encouraged to submit articles of interest within the construction industry for publishing. Articles on individual projects whether currently in design, under construction, or recently completed are encouraged.

Any article and its related images must be submitted **before the 20th of the month preceding publication** in order to meet production deadlines. Any printed articles, photos or program inserts should be forwarded to:

The Memphis Perspective
Attn: Ron Roberts
1758 N. Reid Hooker
Eads, TN 38028
ronr5929@yahoo.com

Articles and images should be submitted in electronic format via digital media or email. Microsoft Word documents are strongly preferred for articles, minus tabs and any other formatting. All images must include a date and caption. If printed photographs are submitted, please include SASE

MAGAZINE ADVERTISING

The advertising rates for 10 issues of *The Memphis PerSPECTive* in printed version and as published on the CSI Memphis Chapter website (www.csimemphis.org) are as follows: 5

<u>Issues</u>	<u>10 Issues</u>		
One-Eighth Page	\$125	\$215	
One-Fourth Page	\$245	\$430	
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Program: Pre-Engineered Metal Buildings-Advantages/Disadvantages-Myths/Truths (panel discussion)

Thursday, April 18, 2013

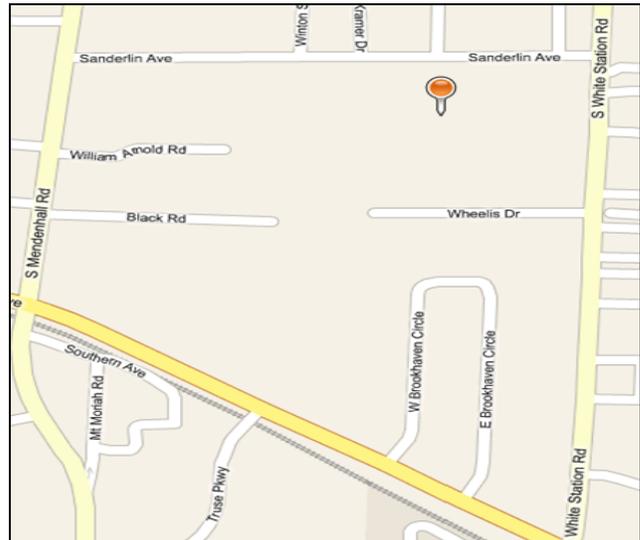
5:30 Social Hour, 6:00 Dinner, 7:00 Program

The Racquet Club; 5111 Sanderlin Ave.

\$25.00 for members and non-members;

\$12.50 for students

(non-shows will be billed).



For reservations, contact Pam Davidson at 901-264-4671 or via email at pdavidson@allenhoshall.com. Reservations may also be made on-line at www.csimemphis.org, using PayPal



**University of Memphis Student Chapter
Bonfire & Cookout
See website for details csimemphis.org**

Schedule at a Glance:

<u>April 13</u>	Student Chapter Bonfire & cookout.
<u>April 15</u>	Tax Day
<u>April 15</u>	Board Meeting Smith Doyle Contractors 5:30—7:00 pm
<u>April 18</u>	CSI Memphis Chapter Meeting 5:30 Social 6:00 Dinner 7:00 Program

April 2013

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				



Michael Cardone
CSI Memphis
Chapter President

As we finish up the month of March with a fairly successful Product Display Show, we move into April with a panel discussion on pre-engineered metal buildings. Chris Holden with Gulf States Manufacturers will be representing the manufacturer and of course our members will be the judge and jury. Spanish Inquisition so to speak.

March 19th was the kick-off for our spring 50/50 membership drive and has started out successful. We had six new members and one renewal as a result of this drive. These people are Barry Howard and Valli Wiggins of Stop Alarms, Chris Holden with Gulf States Manufacturers, Todd Sharp with Robert Henry Tile, Lindsey Joyce with Memphis Re-graphics and Richard Hill with Nucor. Susan Evans

came back to the fold representing the Memphis Branch of Robert Henry Tile. Congratulations all for becoming members of this illustrious organization.

We will finish up my term as the president with the May program of Legal Ramifications of BIM & LEED (owner, architect & contractor), and then the June's Award Banquet.

Last, please support our student affiliates at the UOM by donating time to give lunch lectures on our various professions. Hans Faulhaber and I have already given lectures to the students during their break periods and have received good reviews from the faculty advisors and students. We need more volunteers to work with the students so that they have a better understanding of our organization and profession.

I also need volunteers to fill several committee chairs for the upcoming fiscal year. Please take time to be active and further educate the public on our organization. I would also like to thank Commercial Painting and Spectrum Lighting for their material donations so the students could build their booth for this year's product show.

Michael Cardone, CSI President

2013 GULF STATES REGION CONFERENCE AND LEADERSHIP MEETING

April 25, 26, 27, 2013

Hilton Baton Rouge Capital Center

Please support the chapter by attending the GSR annual meeting and leadership conference in Baton Rouge. To date our chapter will be represented by Mike Zielinski, Charles Cooper, Scott Guidry and myself. All officers and students should be attending the leadership conference, registration information is on the website or can be found on the GSR website.

NOTICE

"Due to the cost factor, *The Memphis PerSPECTive* will be only issued in electronic fashion beginning with the August, 2013 issue. Hard copy issues will be mailed to those who do not have access to a computer or if specifically requested for an individual issue."

This action was taken by the officers & Board members at the January Board meeting.



Program: Pre-Engineered Metal Buildings- Advantages/Disadvantages-Myths/Truths (panel discussion)

Panelist – Chris Holden (Gulf States Manufacturers)
Chris is employed by Gulf States as a District manager for west and middle Tennessee, part of Arkansas, Missouri and parts of Kentucky. Chris has been associated with pre-engineered metal buildings for twelve years.

Panelist- Tim Turner, employed by Eagle Contractors in their metal building division. Tim has 37 years of experience with pre-engineered metal buildings. Tim also has a two year Associate Architectural Design degree, has worked for Gulf States Manufacturers, and retail metal building sales companies.

Panelist- Jeremy Scallion, P. E. is a self-employed engineer and has many years of experience with the engineering side of pre-engineered metal buildings. Jeremy

owns Scallion Structural Engineering in Alamo, TN. He has worked for two Memphis engineering firms. He has also spent some time in Las Vegas and engineered the elevated train stations. Jeremy is also the VP of the West TN Structural Engineers Association.

Panelist- Scott Guidry, RA, CSI is an independent Architect. His firm's name is DesignShop. Scott has many years in the architectural side in reference to pre-engineered metal buildings. Scott previously worked for Archimania and was instrumental in many of that firm's award winning projects.

Now the panel is set. Yours truly, Charles Cooper, will be the moderator. There will be preset questions for the panel but we encourage each of you to participate in the panel discussion. We also encourage you to make those reservations early.



Chris Holden (Gulf States Manufacturers)



Tim Turner, employed by Eagle Contractors



Jeremy Scallion, P. E. is a self-employed engineer



Scott Guidry, RA, CSI is an independent Architect



Charles Cooper - Moderator - Past CSI President employed by Smith Doyle Contractors.

For reservations, contact Pam Davidson at 901-264-4671 or via email at pdavidson@allenhoshall.com.

Reservations may also be made on-line at www.csimemphis.org, using PayPal.



Your Questions and Answers for the Week are:

Question 1

Provisions in the conditions of the contract:

- a. Have priority over Division 01.
- b. Are superseded by Division 01.
- c. Are expanded by the provisions of Division 01.
- d. Are independent and Division 01 provisions have no effect.

Answers

6	c.
5	a. & b.
4	d.
3	a.
2	d.
1	c.
Answers	

Question 2

Which statements are true concerning supplementary conditions:

- a. They should not contain general references to Division 01.
- b. They should be used to expand and modify basic provisions stated in the general conditions.
- c. b only.
- d. Both a and b.

Some pertinent information from the CSI CSEP Session 10 Student Notes:

COORDINATING DOCUMENTS WITHIN PROJECT MANUAL

Question 3

Federal project: who is responsible for administering the bidding and construction phases of the contract?

- a. A military employee or civilian employee of the government called a contracting officer.
- b. The Architect/Engineer.
- c. The Construction department of the agency.
- d. The project manager.

Question 4

According to AIA A201 General Conditions the following must be true for items to be included in the construction contract:

- a. Specified in the specifications.
- b. Indicated on the drawings.
- c. Both a and b.
- d. Either a or b.

Question 5

Procedures for allowing modifications to be contract documents are addressed in which **two** of the following:

- a. Conditions of the Contract.
- b. Division 01 - General Requirements.
- c. PART 2 - PRODUCTS.
- d. Procurement Requirements sections in Division 00 Procurement and Contracting Requirements.

Question 6

Changes that affect **cost or time** may take the form of:

- a. Clarifications.
- b. Substitutions.
- c. Change Orders.
- d. Orders for minor changes.

Please refer to the CSI's new [Project Delivery Practice Guide](#) and [Construction Specifications Practice Guide](#) for producing successful specificati



April, 1967*: President, **Don Manley**, announces the elevation of **Dempsie B. Morrison, Jr.**, to the “distinguished position of Fellow in the Construction Specifications Institute” (Editor’s note: Dempsie was the first member of CSI-Memphis to receive this honor). **J. A. McFarland, Jr.**, included the announcement in this issue of the “Bulletin. The fellowships this year will be presented at the Institute convention on May 31 in Miami, Florida. These latest group of Fellows will bring the total to 52 Fellows out of a total Institute membership of 9, 250. Table-top displays have been almost non-existent in the past few years. The April, 1967 Chapter meeting will have one to be presented by **George W. “Moon” Mullins** from Sonneborn Building Products, Inc. (Editor’s Note: Guess they didn’t have a **Robert Valentine** as Chair of the Table-Top Committee !!)

April, 1973: Chapter president, **Norman Newman** announced the elevation of **Don Manley** to the “distinguished position of Fellow in the Construction Specifications Institute”. This high honor will be awarded to Don at the Institute’s 25th anniversary convention in Washington, DC, in June. This will be the second Fellow in the Memphis Chapter and only the fourth in the Region. Henry Carls, Membership Chair, announced that the Chapter membership now stands at 115. Henry also announced that several new members were present at the orientation class. The “Memphis Bulletin” consisting of five two-sided pages is mailed to the members at a postage cost of \$.08 per copy.

April, 1983: Chapter President, **Morris Ungren**, has been elected to the position of Director of the Gulf States Region.

Membership Chair, **John Dennie**, reports that the Chapter membership consists of 55 Professional, 97 Industrial, 2 Students and 1 Junior member for a total of 157. Ed Biggs, Products Display Show chair, reported that 190 exhibitors, 382 guests and 21 Committee members attended the PDS on March 15th.

April, 1993: **Kevin Norman** reported that there were 81 booths sold for the 1993 Products Display Show held on March 23rd. Booth award winners included Midsouth Graphics, third; ASI, second and STO was the “Best of Show”. A BURS I seminar was held in conjunction with the PDS, chaired by Jerry Durham. The seminar was very well attended. Student affiliate president, **Jeff Erwin**, reported that **Scott Guidry** will be the new president for the 1993-1994 academic year. Chapter president, Tommy Smith, calls for a large number of Memphis members to attend the Region Conference in Little Rock on April 23-24.

April, 2003: The proposed expansion of the MasterFormat continues to foment opposition from specification writers across the CSI nation. The Chapter By-laws are under review and a draft copy is included in this issue. Academic Affairs Chair, **Scott Guidry**, proposes a “mentor” for pairing CSI members with student affiliate members. This mentorship would include paying for the student’s meal cost at Chapter meetings and helping the student to prepare for various assignments.

Ron Roberts Historian

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CSI MASTERFORMAT 2012

Product Display Show 2013 Seminars



The PDS Seminars on Tuesday March 19, 2013 were a success. The day began at 8:30 with a continental breakfast.

9:50 to 11:00 Seminars were “Solar PV Overview” presented by Lightwave Solar and “Pre-applied Waterproof Technology” by Grace Construction Products

11:15 to 12:25 was “The Evolution and Use of 3D in Lighting” by Spectrum Lighting + Controls and “Introduction to Air Barriers” by Pillar Building Solutions.

2:35 to 1:45 was “The Fundamentals of Clay Roof Tile” by Ludowici Roof Tile Company and “PP-R Pipe for Potable,

Mechanical and Process Applications to Combat Scale and Corrosion” by Aquatherm-Commercial Piping Solutions.

2:00 to 3:05 was “Waterproofing, Moisture Barriers, Masonry and Fenestration Flashing: “Roof Underlayers” by Tamko Building Products and

“Choosing the Right Roofing System” by Sika Sarnafil.

3:15 to 4:05 was “Acoustical Basics for Design Professionals” by Armstrong World Industries and “Firestop 101: What every Architect should know about firestopping” by Hilti.

All seminars carried one or one and one-half CEU credits.



On March 19, 2013, CSI-Memphis held its 37th consecutive Products Display Show (PDS). It was not a huge success or a complete failure. Attendance was down from last year's Show; but the Chapter still has much to be thankful for, as several exhibitors expressed great satisfaction with the quality of the attendees. The level of valuable contacts was good for most of the exhibitors.

The biggest success of the day was our Seminar Series, as we presented ten separate one hour CEU accredited courses. Attendance at these programs exceeded 150 as this event continues to grow in popularity. Next year's event will, no doubt, continue to attract many more members of the mid-South's design and construction community

The judges, after much consideration, awarded the booth displays as follows: First place went to Southern Architec-

tural Sales, Second place went to Brandon Company and Third place to Clear Advantage Lighting. Our congratulations to all of these for their exceptional work on their displays.

Door prizes were also presented to three attendees: First award, or \$100.00 went to our own Jerry Durham, FCSI; the second place award, or \$75.00, went to Clay Christain, CSI, of the Nashville CSI chapter and the third place award was won by Craig Shaw of Clear Advantage Lighting.

As usual a good evening of social discourse and great bar-b-que was enjoyed by all.

Ron Roberts - Products Display Show Chairman



Todd Sharp & Susan Evans – Robert F. Henry Tile Co.



Lyle Simonton in Booth 20 – Subsurface Constructors



President Cardone awards 2nd Place Booth Award to Brandon Company



President Cardone awards 3rd Place Booth Award to Clear Advantage Lighting



President Cardone awards First Place Booth Award to Southern Architectural Sales



Julie Varnado, CSI, and Ricky Tate in Booth No. 49 - Farrell Calhoun Paints



Jon Schrack, CSI, and Derek Criswell in Booth No50 – Millwork Specialties .



Robert Valentine, CSI, Patty Brown and Arthur Valentine in Booth 38- TNEC/Xypex



Dillard Door & Security in Booth Nos. 97 and 98



Ray Huffer & Ed Autry - TAMKO Building Products



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My, how things have changed! The brave new world of 24/7 interconnectivity certainly is marvelous; each day brings new ways to learn more about everything, sometimes too many. I'm not going to give you the old line about "When I was a kid, we had to walk two miles to school, through the snow, uphill both ways!" And I'm not going to rail against progress. I am fascinated by new technology and new products, and I still enjoy learning about everything possible.

But I do wonder if we're giving up much of the adventure and fun of life in favor of trying to do as much as possible.



Having said that, I must add, nostalgia is selective memory at its worst; it ignores most of the facts. It's easy to say, "Things were so much better in the '50s, when I could buy [just about anything] for so much less!" But when you consider the average wage in 1955 - \$4,500, or about two bucks an hour - that price might not look so good anymore.

Another problem with that line of thinking is that people in 1955 probably had wonderful memories (or illusions) about how good things were in 1950, and those people likely longed for life at the turn of the century, and so on. At some point, then, we're looking at life not only without smart phones and texting, but also without packaged food and good medical care. Not for me, thanks.

Still, some good things may have been lost along the way. In our quest for speed and efficiency, it seems we no longer have time for simply enjoying the journey. Consider sport fishing; much of the romance and art of fishing has been lost. Once a contest between man and fish, the results depended not only on the mood of the fish, which is true yet today, but on the knowledge and skills of the person doing the fishing. Though the fish always has been at a disadvantage, the contest was a bit more even in the past; it certainly required a lot more on the part of the angler.

A successful angler probably fished only a few lakes. Not only was travel much more difficult and expensive, but success required a knowledge of the lake, something that was acquired only after much time and experimentation. Knowing the fish and their habits were also important. When do they travel, where do they go, what do they like to eat at different times of year? This knowledge was best known by those who fished the lakes regularly. It also was passed on in conversation, with obvious limits, and by various publications. Even then, learning about a given lake took a fair amount of effort.

Today, in contrast, anyone who can afford a smart phone can access virtually all that is known about any fish in any lake at any time of year. Other technologies have seen similar progress. While the fisherman of long ago rowed a small boat from the dock, and later used a small

outboard motor, the modern rig is a huge boat with padded, rotating seats, entertainment center, live wells with oxygenation, GPS, fish finder, and, in addition to a trolling motor, an engine suitable for a small barge.

We still share a romanticized image of the fishing experience, even though now it often is compressed into a series of frenzied activities. Load the boat, ignore the local lakes and drive a hundred miles, launch the boat, ask Siri where the best fishing spot is, fire up the 90 horse Merc and get there as fast as possible, use the fish finder, deploy the trolling motor or the anchor, and throw in a line. If nothing happens in first five minutes, repeat as needed. If catching a fish is the entire purpose of the trip, I suppose that works. I'm not an avid angler, but I have enjoyed many fishing trips. Some of the best were halcyon days when we threw in a line, relaxed back in the seats, let the sun soak in, listened to the loons and the water lapping onto the hull - and didn't get a strike.

A recent Rick Steves episode reminded me of our 2009 trip to Europe. I've seen some of the recent additions to information accessible by smart phone; it's now possible to stroll through many cities, staring at the phone (we need a new word for these things!), reading about the history of the city, the unusual piece of art in the next building, the world-class but inexpensive restaurant on the next block, the museum hidden from view to the right, when the next train departs and what the fare is, and more, all without talking to a single person.

As this progresses, will travel come to the same end as fishing trips? Except for the rich and famous, who have the time and money for ocean cruises, getting to any distant place requires a bit of high-speed travel, but once there, will we take the time to see the surroundings, or simply walk along, head down, and miss the adventure of discovery? If we're no longer required to ask the locals for directions, will we sacrifice the opportunity to meet new people and learn what they have to offer? Will we become fishers of factoids, with the goal of collecting as many as possible, or will we still take time to smell the roses?



"Everyone knows the difference between the Eiffel Tower and the Leaning Tower, but what distinguishes your trip is the experience you have." Rick Steves

If you have comments, please visit my blogs and leave them there!

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This action was taken by the officers & Board members at the January Board meeting.

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